

ENVIRONMENTAL STRATEGY CONSULTANTS, INC.

# The Experience You Need The Solutions You Want

## THE RIGHT DIRECTION FOR TODAY'S BUSINESS

With consultants possessing in-depth experience from a wide variety of backgrounds, we provide leading edge solutions for today's challenges. Our innovative and balanced recommendations are derived from the combined perspectives of the manufacturing, regulatory and consulting arenas. Commitment, responsiveness, integrity and partnership with our clients are our hallmarks. Our 20 years in business is testimony to our company's value and expertise.



## OUR SERVICES

- Consulting
- Permitting
- Compliance Management
- Outsourcing
- Training
- Expert Legal Support

## AREAS OF EXPERTISE

- Air • Waste • Wastewater
- Stormwater
- Emergency Planning
- Toxic Release 313 Reporting
- Real Estate Assessments
- OSHA Health and Safety
- Industrial Hygiene
- TSCA and REACH

## COMPLIANCE MANAGEMENT

- Environmental, Safety & Health Assessments and Audits
- Risk Management, Regulatory Reduction Strategies
- Regulatory Tracking and Compliance Systems, Procedures
- Negotiation of Permits and Enforcement Actions
- Training Needs Analysis, Plans, Onsite Training

## TECHNICAL & PERMITTING

- Facility Wide and Source Permitting
- Greenhouse Gas Emission, Inventories and Impacts
- NPDES and POTW Permitting and Compliance
- Emergency, Spill and Stormwater Plans
- Management of Testing and Monitoring
- Exceedance Analysis and Troubleshooting, Control System Needs

## REPORTING & RECORD KEEPING

- Annual and Monthly Compliance and Emissions
- Wastewater and Stormwater
- Hazardous and Non Hazardous Waste
- Tier II and 313 Reporting (Form R), and Releases



**ENVIRONMENTAL  
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*Empowering business with solutions*



## THE RISK MANAGEMENT APPROACH TO COST-EFFECTIVE COMPLIANCE

*From an Article Published in Screen Printer Today*

*By Lorna Velardi, Environmental Strategy Consultants, Inc., Founder and President*

In today's climate of environmental and health awareness, it is a rare company that doesn't intend to be in compliance with federal and state environmental and safety regulations. The biggest dilemma is how. And "how" usually involves spending money.

There are endless needs in all operations involving chemicals, but the environmental and safety concerns often seem more endless and sometimes seem a less productive use of company funds. Coupled with the lack of funds is frustration and uncertainty regarding the depth of the company's needs. Are we in serious or minor violation status? Even if we spend a lot of money, are we ever going to be 100 percent compliance? What is perfect compliance? Is it a realistic goal?

In addressing this management concern, we must first grapple with the fundamental issue behind the question of how much to spend on compliance: 100 percent compliance means that there would be no chance (zero risk) of any environmental or safety issue ever occurring at a operation. Most of us do not take this position in any aspect of our personal or business lives. We are quite used to dealing with the concept that there is no such thing as "zero risk" and with making decisions about what risks to avoid or to take on, consciously or unconsciously. The old adage, "you could be hit by a car today," is really true and if we wanted to live a zero-risk life then we could stay home. But the majority of us do not stay home because we choose to ignore this unsettling fact of life or we realize it is true but choose to absorb some risks because we recognize the disadvantages of making our life revolve around avoiding this risk would be a costly method of eliminating the risk.

Managing the complexities of risk management and cost effective compliance are often underestimated. At Environmental Strategy Consultants we are experts who can help.

## SOME OF OUR CLIENTS INCLUDE

- Asphalt Shingle Manufacturer
- Powdered Aluminum Metals Manufacturer
- Major Hospital and Medical Center
- Gasoline Distribution Terminal
- Coal Fired Electric Power Plant
- Electronic Components Manufacturer
- Airplane Arresting Systems Manufacturer
- Pigment Products Manufacturer
- Chemical Blending and Distributions

## OUR SENIOR STAFF

Our consultants are experienced Senior Personnel with a wide variety of technical degrees who have been working as environmental and safety managers, senior consultants and project managers for industry, engineering, and regulatory entities.

## INITIAL CONSULTATION

One of our Senior Consultants will discuss your situation at No Obligation. For more information contact us at Tel (215) 731-4200.



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